Earnings Results Presentation

FY2026 1Q (113th term)

FUTABA

August, 2026

Futaba Industrial Co., Ltd.

Contents

PL Summary

Unit: 100 Mill JPY

	FY2026 1Q	FY2025 1Q	Diff	Diff Ratio
Sales [Incl.DS]	1,756	1,639	+116	+7.1%
[Excl.DS]	1,113	1,093	+20	+1.8%
Operating Profit	36 (2.1%) (3.3%)	41 (2.6%) (3.8%)	▲5	▲12.9%
Ordinary Profit	41 (2.3%) (3.7%)	39 (2.4%) (3.6%)	+1	+3.4%
Profit attributable to owners of parent	24 (1.4%) (2.2%)	26 (1.6%) (2.4%)	▲1	▲5.4%

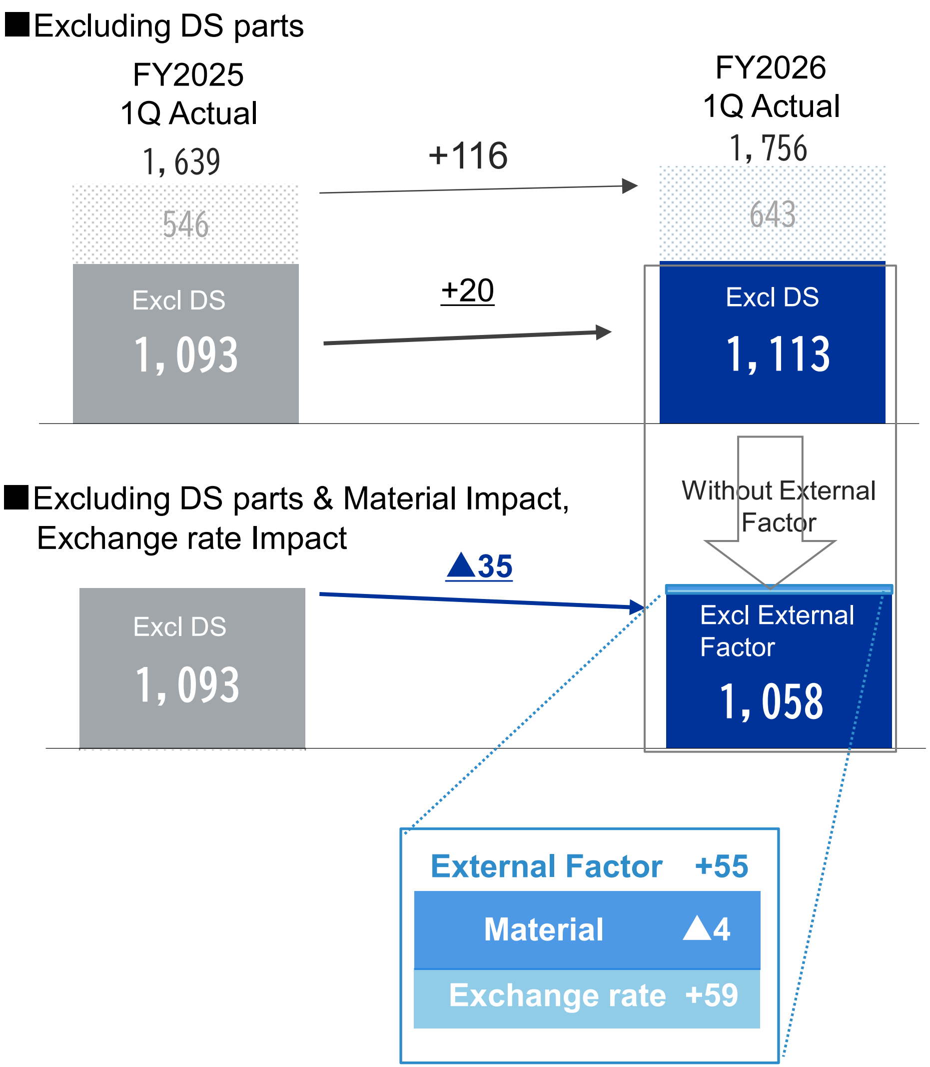
The figure in ( ) shows profit/sales ratio Upper row: Incl. DS Lower row: Excl. DS

	FY2026 1Q	FY2025 1Q	Diff
Exchange rate (1 USD)	159.5 JPY	144.6 JPY	+14.9 JPY

PL summary　Sales detail: DS & Material, Exchange rate Impact

◆ Sales

Sales(Excl. DS)
DS amount
Unit：100 Mill JPY



- Sales including DS parts : +116
- Sales excluding DS parts : +20
- Sales excluding external factor(Material & Exchange Rate) : ▲35〈▲3.2%〉

- DS Parts?
  Direct Supply Parts. It is the parts supplied by customers. The selling price including DS parts includes values of parts supplied by customers. No Profit Impact
- Material Impact?
  Due to changes in market, Unit purchase prices of materials and material cost in sales prices fluctuate by the same amount. No Profit Impact
- Exchange rate Impact?
  When converting the financial figure of overseas subsidiaries into JPY, the differences in exchange rates between the previous year and the current year affects the sales amount.

Sales & Operating Profit by segments Excl.DS

Unit：100 Mill JPY

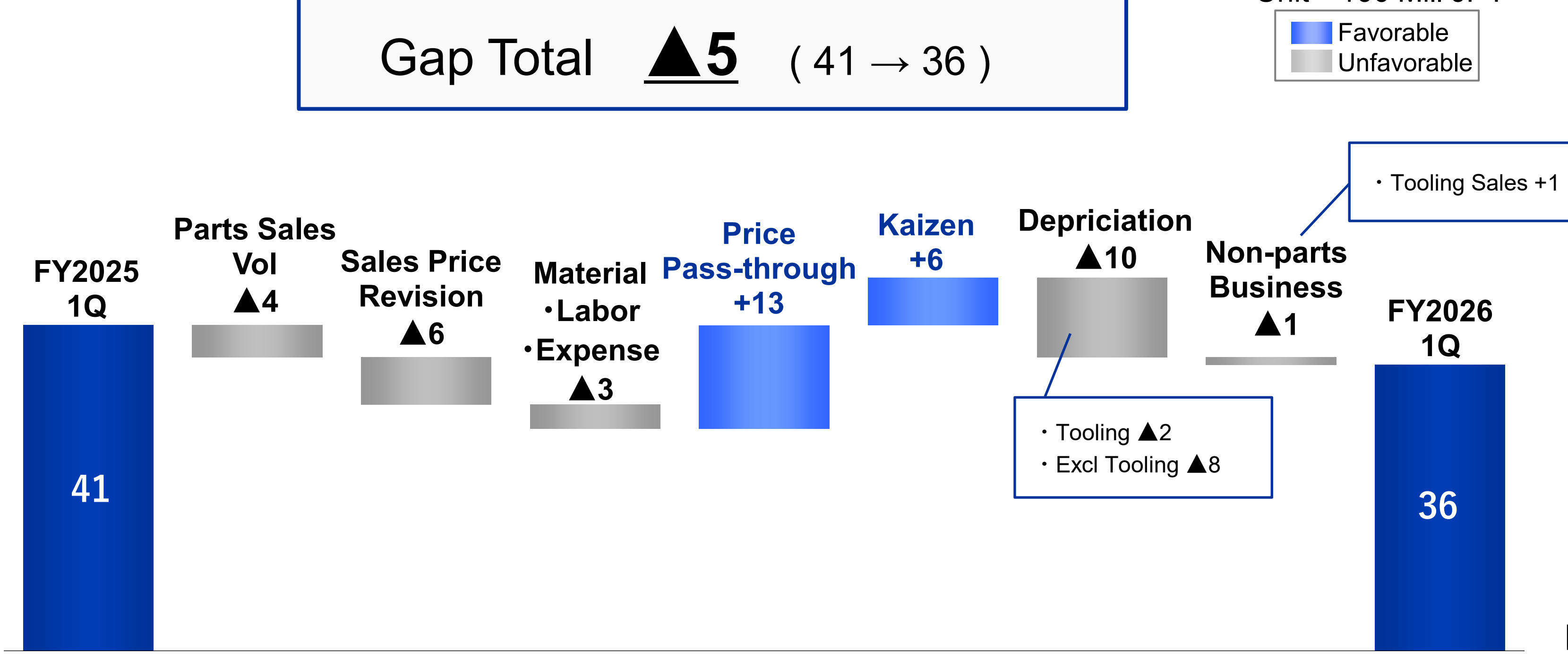
		FY2026 1Q		FY2025 1Q		Diff	Diff Ratio
Japan	Sales [Excl.DS]	538		504		+33	+6.7%
	Operating Profit	15	(2.9%)	15	(3.0%)	+0	+1.9%
North America	Sales [Excl.DS]	375		347		+28	+8.1%
	Operating Profit	12	(3.5%)	13	(3.9%)	▲0	▲4.0%
Europe	Sales [Excl.DS]	105		96		+8	+9.0%
	Operating Profit	3	(3.6%)	6	(6.2%)	▲2	▲37.6%
China	Sales [Excl.DS]	83		124		▲40	▲32.8%
	Operating Profit	▲0	(▲0.5%)	4	(3.7%)	▲4	−
Asia	Sales [Excl.DS]	46		44		+2	+4.8%
	Operating Profit	4	(10.5%)	2	(6.5%)	+2	+69.7%
Consolidated Adjustment	Sales [Excl.DS]	▲35		▲23		▲11	
	Operating Profit	▲0		▲0		+0	
Total	Sales [Excl.DS]	1,113		1,093		+20	+1.8%
	Operating Profit	36	(3.3%)	41	(3.8%)	▲5	▲12.9%

The figure in ( ) shows profit / sales ratio

OP Flux Analysis FY25 1Q vs FY26 1Q

Gap Total ▲5 (41 → 36)

Unit：100 Mill JPY



										Diff
JPN	15	+5	▲2	▲6	+7	+3	▲8	+1	15	+0
NA	13	▲2	▲1	▲3	+6	+1	▲2	▲1	12	▲0
EUR	6	▲0	▲1	▲1	+0	+0	+0	+0	3	▲2
CHN	4	▲9	▲1	+4	+0	+2	+0	+0	▲0	▲4
Asia	2	+2	▲1	+3	+0	+0	+0	▲1	4	+2
Adj	▲0						▲0	+0	▲0	+0
	41								36	▲5

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FY2026 Forecast

For FY2026 earnings forecast, net sales have been revised based on the 1Q results etc.

Unit： 100 Mill JPY

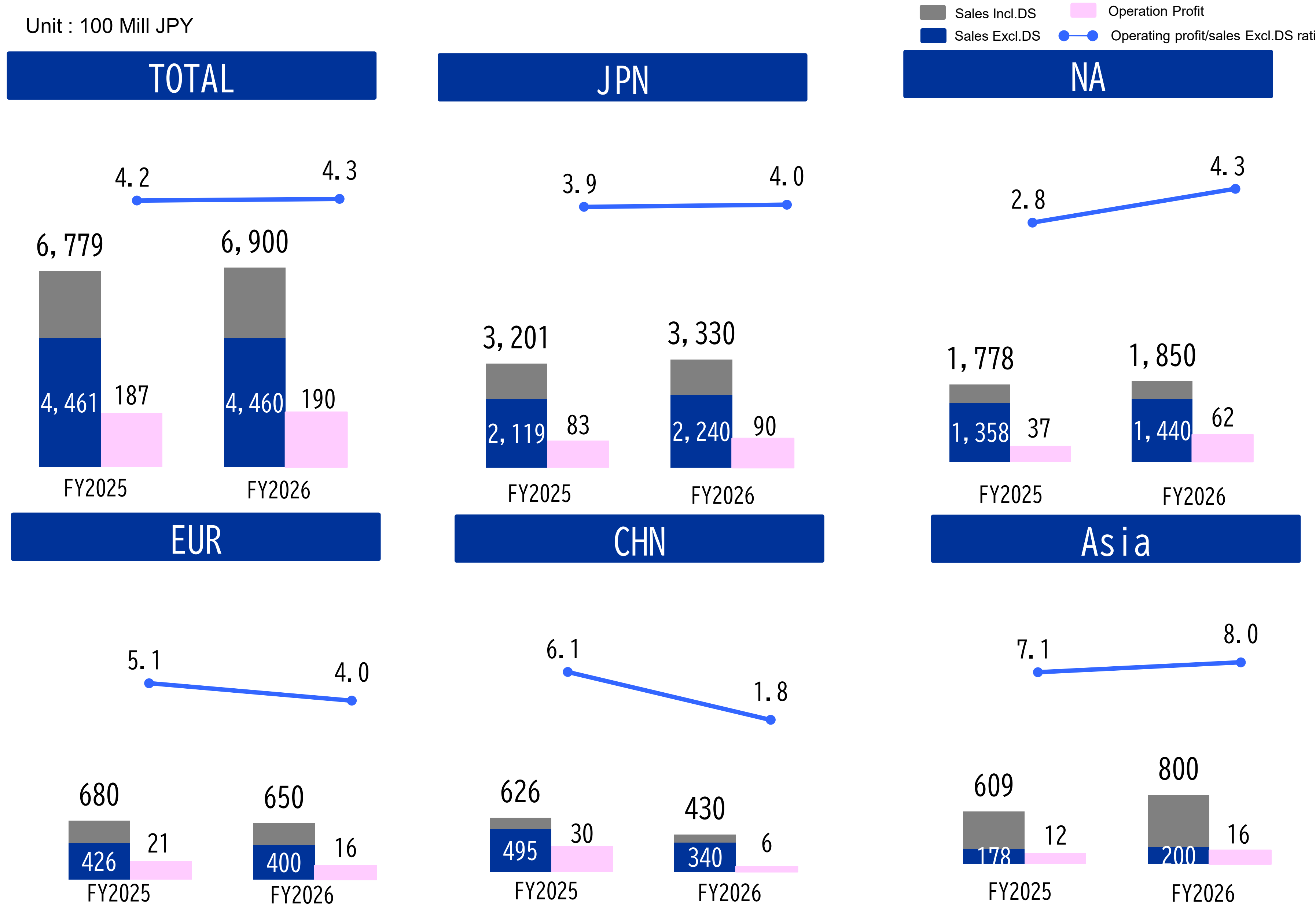
	FY2026 Revised Forecast	FY2026 Previous Forecast	Diff	Diff Ratio	FY2025 Actual	Diff
Sales [Incl.DS]	6,900	6,690	+210	+3.1%	6,779	+120
[Excl.DS]	4,460	4,440	+20	+0.5%	4,461	▲1
Operating Profit	190 (2.8%) (4.3%)	190 (2.8%) (4.3%)	–	–	187 (2.8%) (4.2%)	+2
Ordinary Profit	190 (2.8%) (4.3%)	190 (2.8%) (4.3%)	–	–	208 (3.1%) (4.7%)	▲18
Profit attributable to owners of parent	140 (2.0%) (3.1%)	140 (2.1%) (3.2%)	–	–	160 (2.4%) (3.6%)	▲20

The figure in ( ) shows profit/sales ratio Upper row: Incl. DS Lower row: Excl. DS

	FY2026 Revised Forecast	FY2026 Previous Forecast	FY2025 Actual
Exchange rate (1 USD)	155 JPY	155 JPY	150 JPY

Sales & Operating Profit by segments FY2025 VS FY2026 Forecast

Unit : 100 Mill JPY

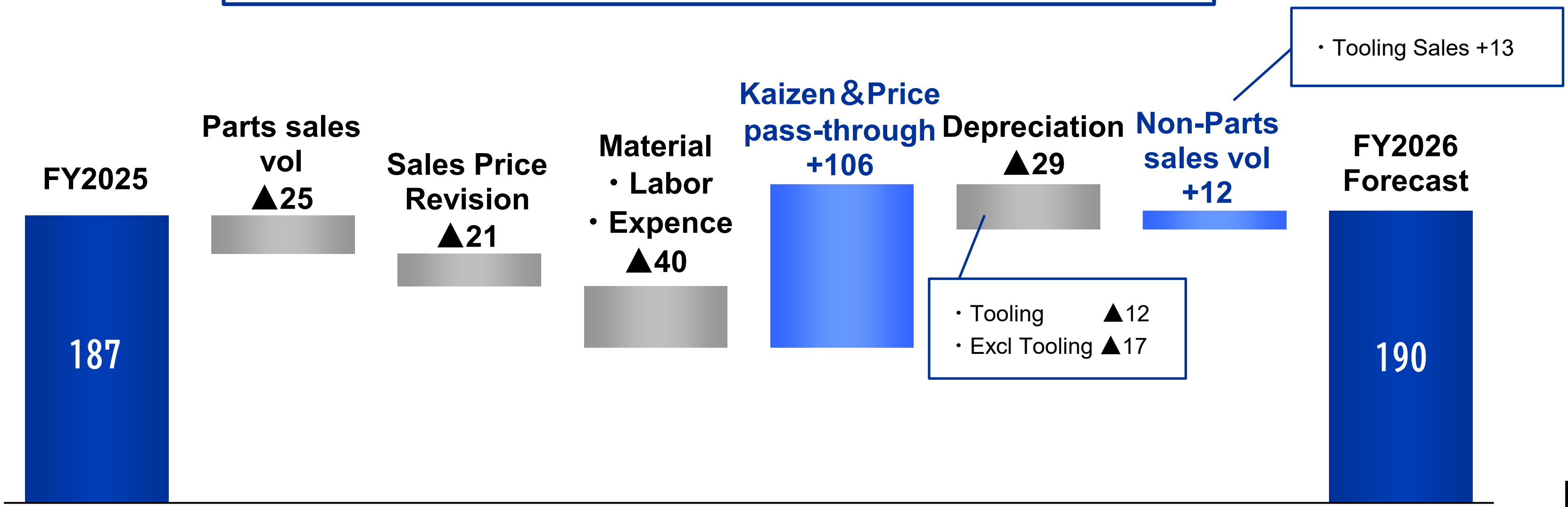


OP Flux Analysis FY25 vs FY26 Forecast

Unit：100 Mill JPY

Favorable
Unfavorable

GAP Total +2 (187 → 190)



									Diff
JPN	83	+5	▲10	▲44	+59	▲24	+20	90	+6
NA	37	+2	▲2	+1	+30	▲7	+0	62	+24
EUR	21	▲2	▲1	▲7	+7	▲2	+0	16	▲5
CHN	30	▲33	▲8	+7	+10	+5	▲5	6	▲24
Asia	12	+3	▲0	+3	+0	+0	▲2	16	+3
Adj	1					+0	▲1	0	▲1
	187							190	+2

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Sales by customer

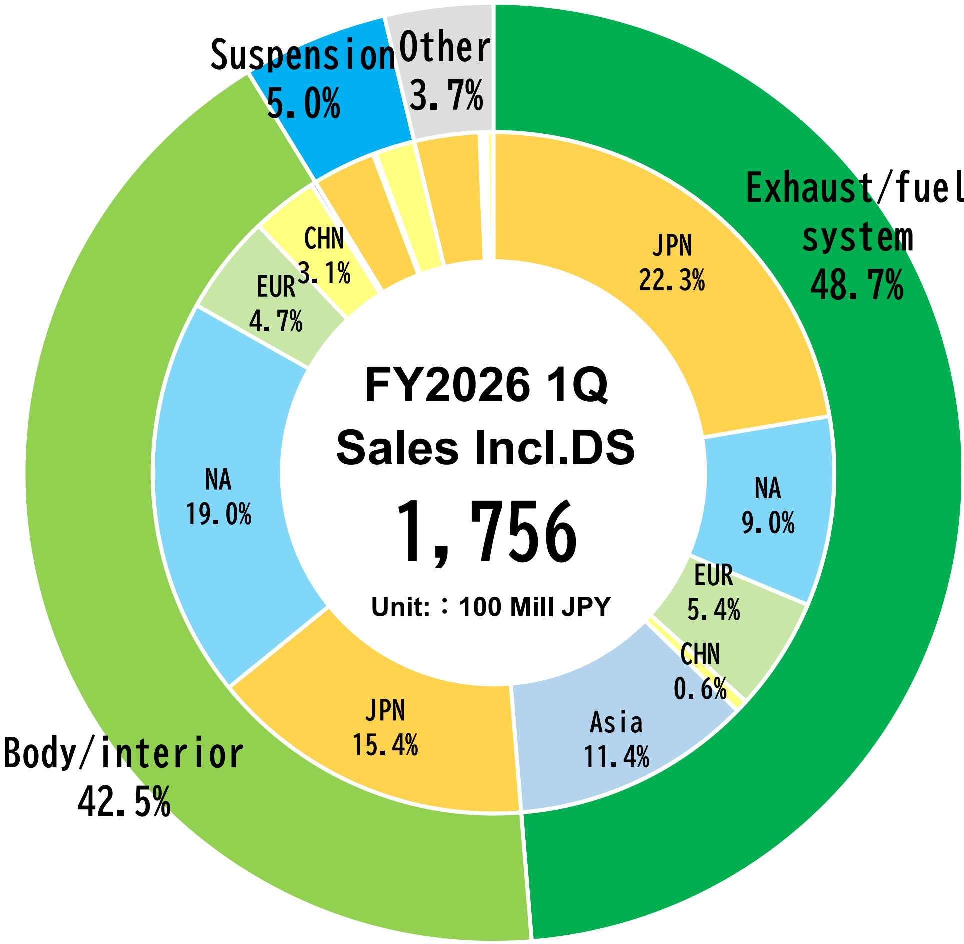
The figure in ( ) shows profit /sales ratio　　Unit：100 Mill JPY

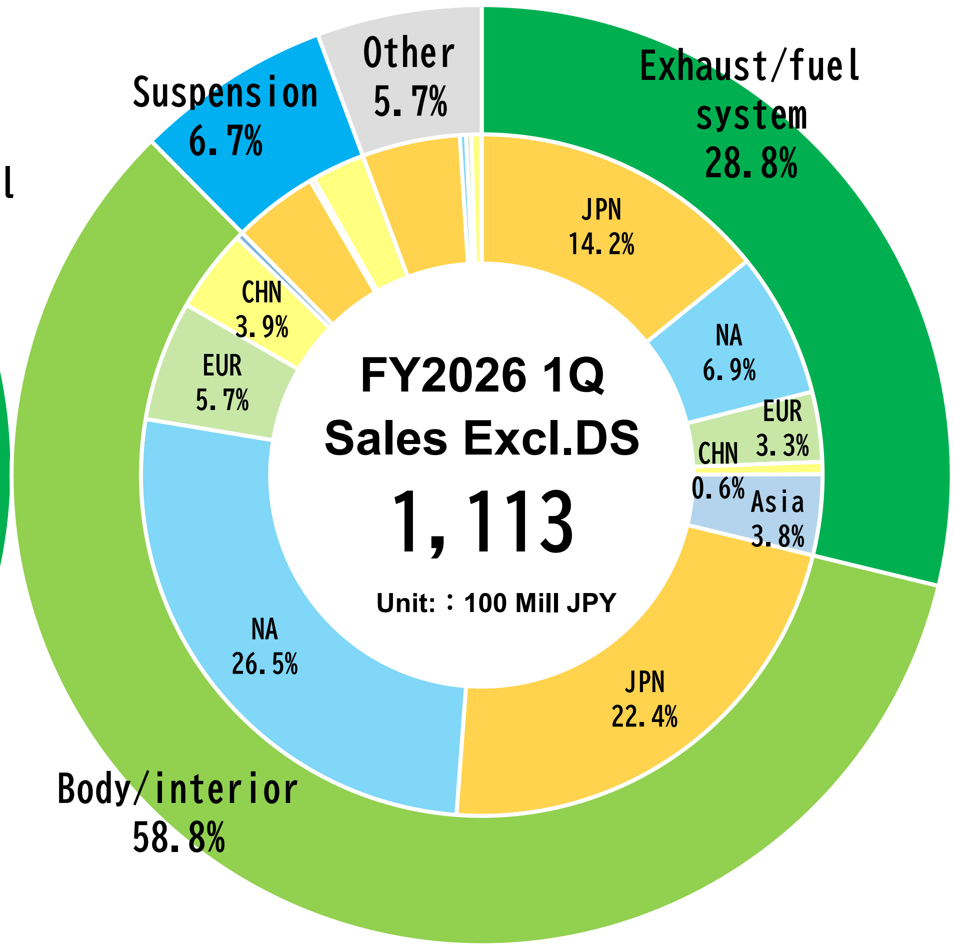
Incl.DS	FY2026 1Q		FY2025 1Q		Diff	Diff Ratio
Toyota Group※1	1,358	(77.4%)	1,355	(82.7%)	+2	+0.2%
Suzuki	200	(11.4%)	128	(7.9%)	+71	+55.3%
Mitsubishi Motors	71	(4.1%)	42	(2.6%)	+28	+66.9%
Nissan Group※2	28	(1.6%)	24	(1.5%)	+3	+14.2%
Honda	16	(0.9%)	17	(1.1%)	▲0	▲4.8%
Other	80	(4.6%)	69	(4.2%)	+11	+16.6%
Total	1,756	(100.0%)	1,639	(100.0%)	+116	+7.1%

Excl.DS	FY2026 1Q		FY2025 1Q		Diff	Diff Ratio
Toyota Group※1	943	(84.7%)	943	(86.3%)	+0	+0.0%
Suzuki	53	(4.8%)	50	(4.7%)	+2	+5.6%
Mitsubishi Motors	30	(2.7%)	23	(2.2%)	+6	+28.8%
Nissan Group※2	21	(2.0%)	18	(1.7%)	+3	+20.0%
Honda	14	(1.3%)	14	(1.3%)	▲0	▲0.5%
Other	49	(4.5%)	43	(3.8%)	+6	+15.4%
Total	1,113	(100.0%)	1,093	(100.0%)	+20	+1.8%

※1　Toyota Group includes Daihatsu , etc.　　※2　Nissan Group includes Nissan Shatai

Percentage of sales by Product Category



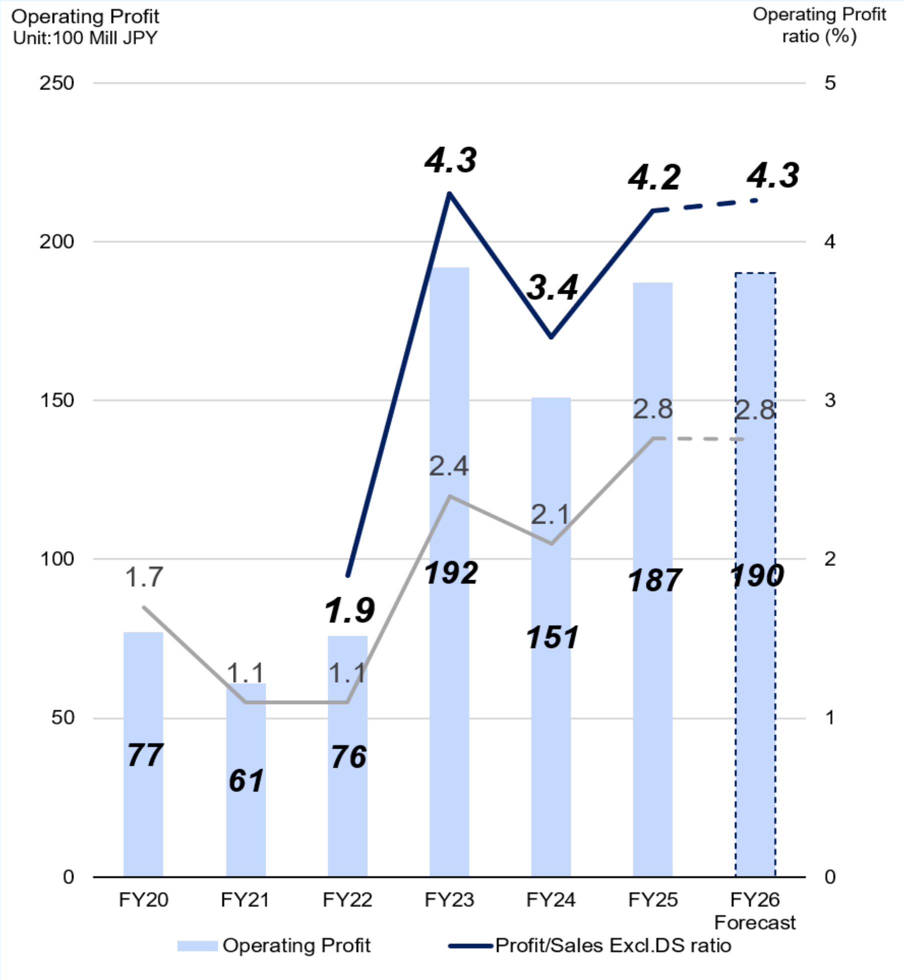


Compare Sales Incl.DS parts to Sales Excl.DS parts

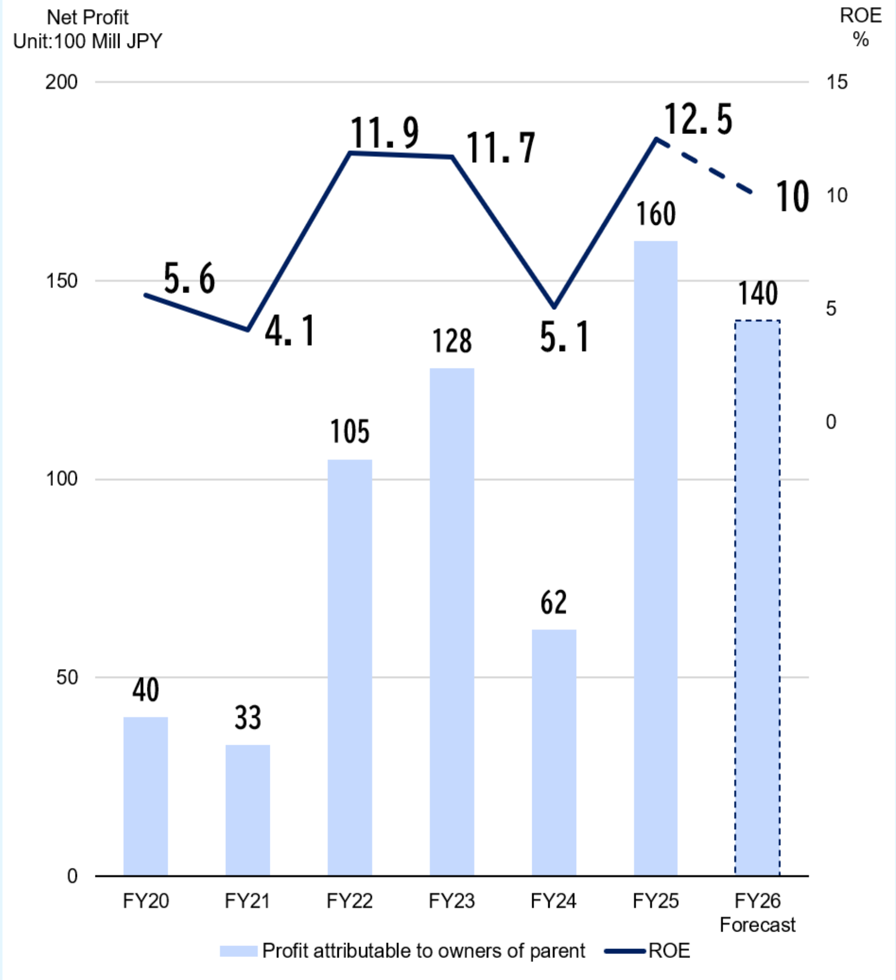
Exhaust and fuel system parts 48.7%→28.8%（▲19.9pt）

Body and Interior parts 42.5%→58.8%（ +16.3pt）

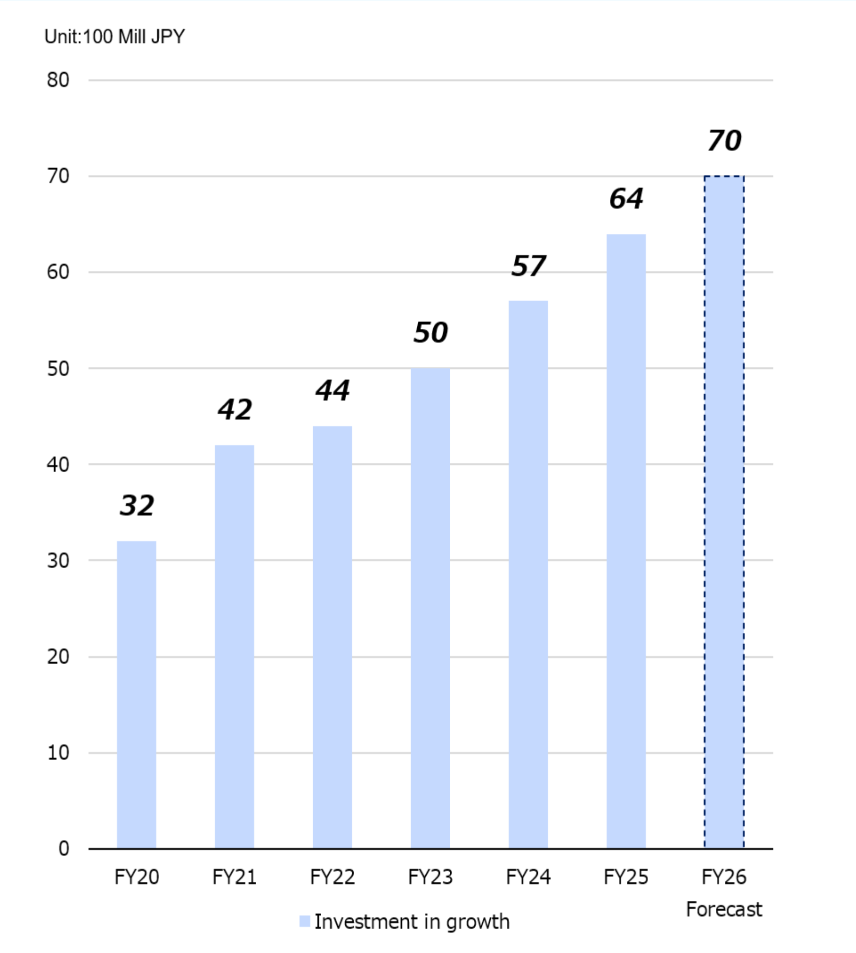
Operating Profit



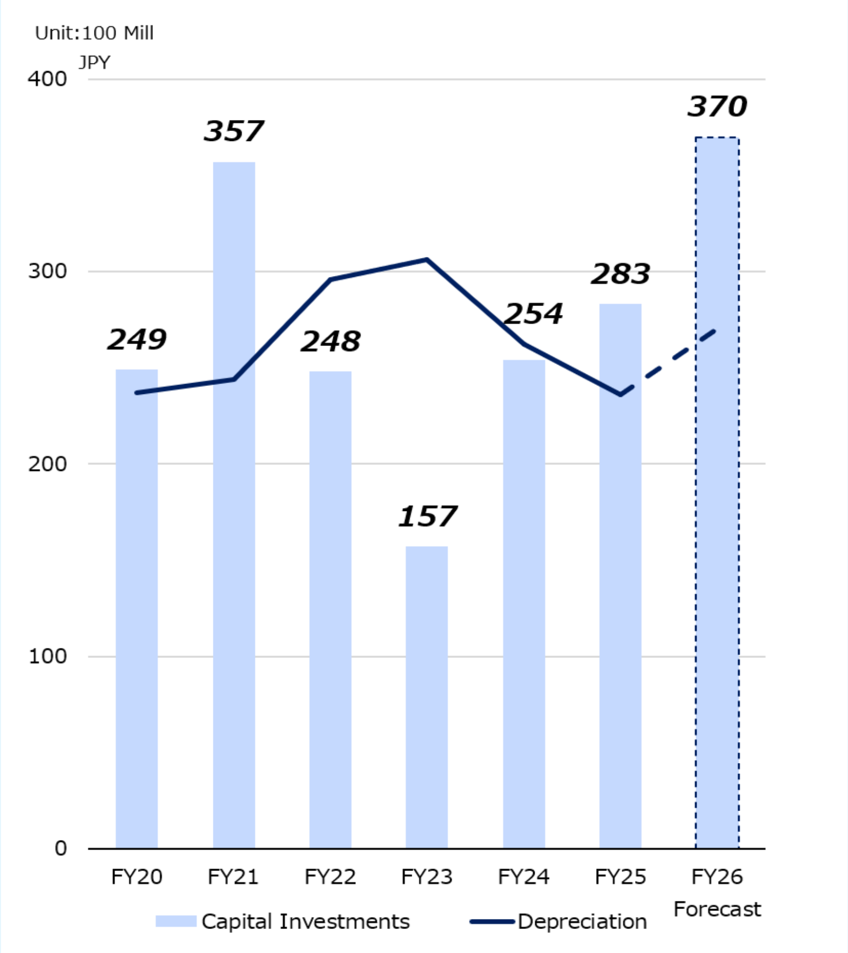
ROE



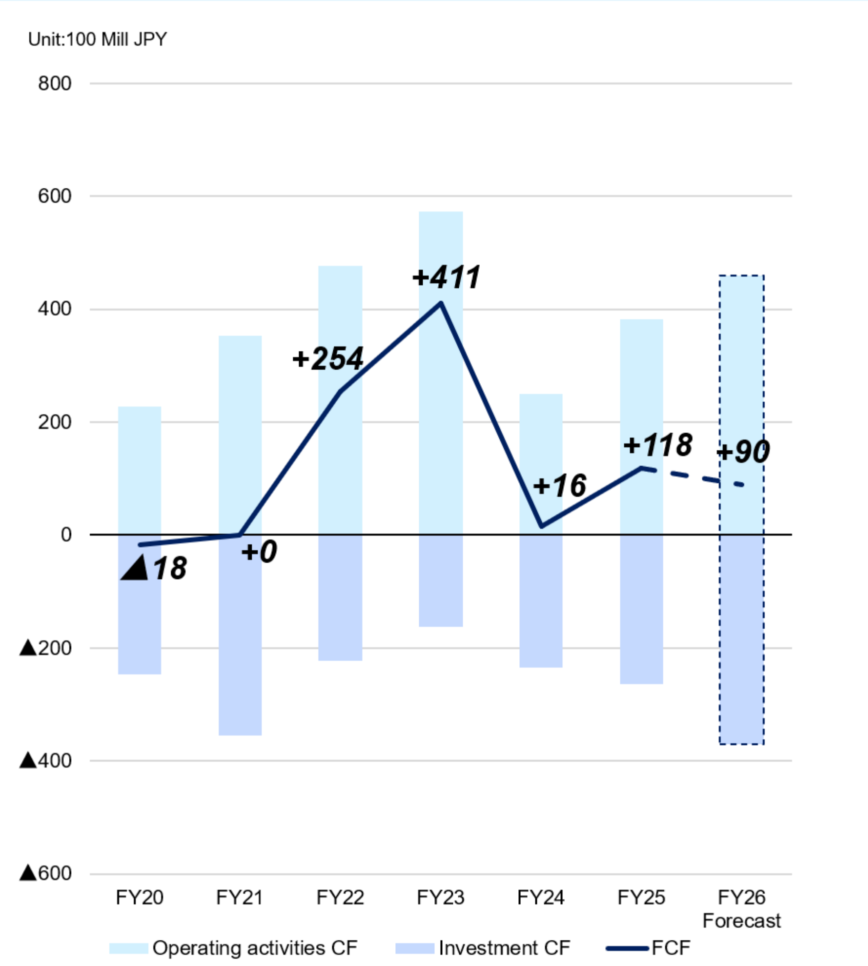
Investment in growth



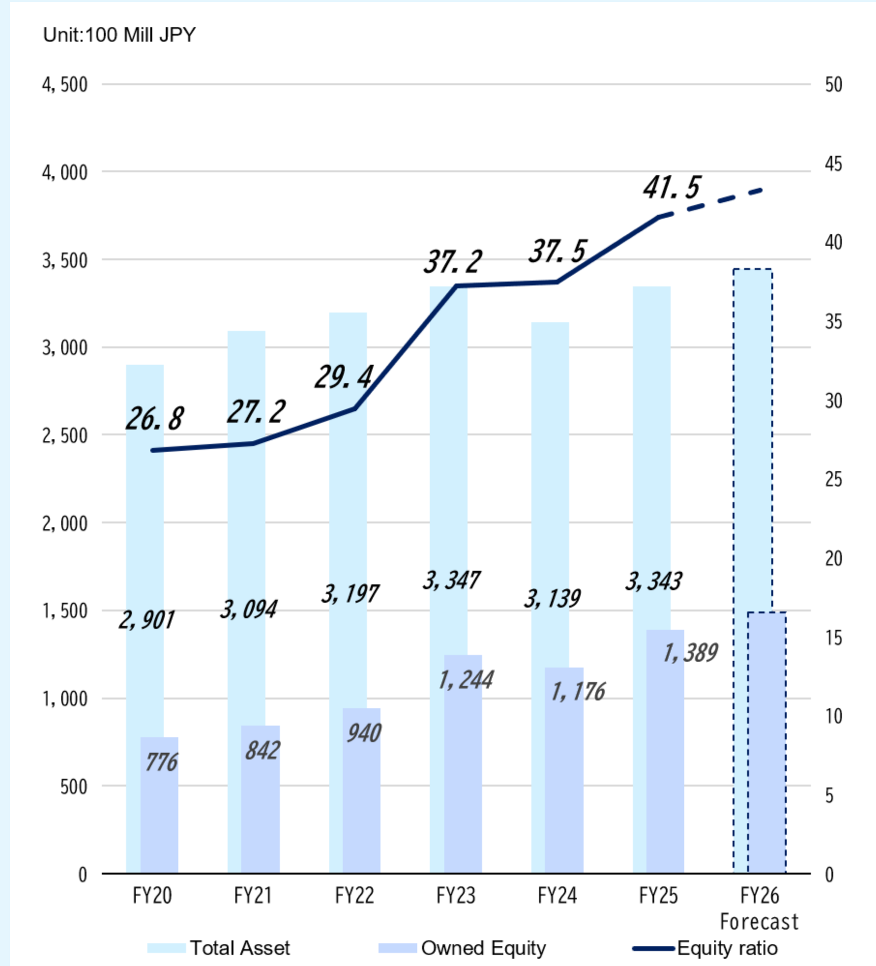
Capital investments



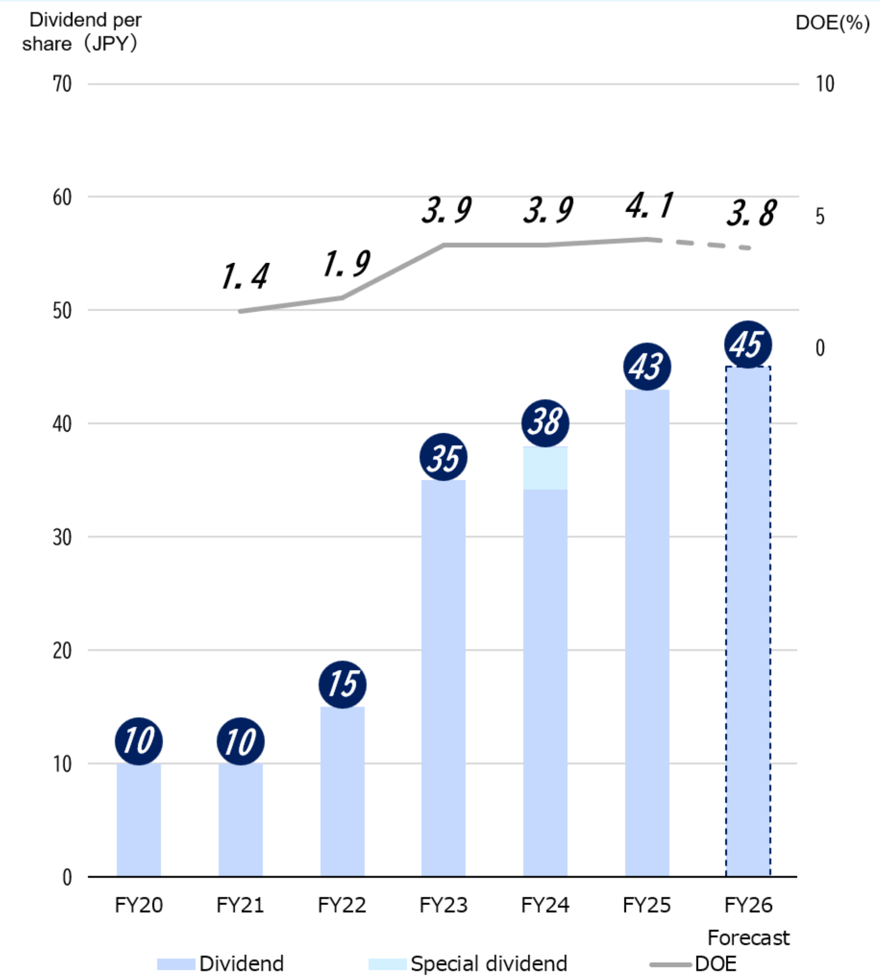
Free・Cash・Flow(FCF)



Equity ratio



Shareholder Returns



Introduction of Shareholder Benefits Program

Introduction of a Shareholder Benefit Program Approved in July 2026

【Purpose】

To thank our shareholders for their continued support, increase the appeal of our stock as an investment, and encourage more investors to hold our shares on a medium-to long-term basis.

【Overview】

First year：

All shareholders listed in the Company's shareholder register as of September 30, 2026 who hold 100 shares or more will be presented with **a QUO Card worth ¥1,000**.

From the Second Year Onward：

Shareholders will receive **QUO Cards** based on their continuous holding period and the number of shares held.

※For further details, please refer to the timely disclosure "Notice Concerning Introduction of Shareholder Benefits Program" released on July 30 2026.

FUTABA

https://www.futabasangyo.com/

This document displays some figures in units of 100 million yen for the purpose of providing an overview of our performance. The original figures are managed in units of million yen and have been rounded for presentation. Therefore, totals, differences, and other amounts shown in this document may appear inaccurate in terms of the hundred million yen digit.