

TSE Prime Market
NSE Premier Market

Securities Code: 7241

**Futaba Industrial Co., Ltd.
Medium-Term Management Plan 2025-2027**

Progress of Growth Strategy

July 30 , 2026



Agenda

I Targets and Results

II Progress of Growth Strategy

(i) Evolution of the Body Parts Business

(ii) Expansion of the India Business

(iii) Venturing into New Businesses

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I Targets and Results

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Position of Medium-Term Management Plan 2025-2027

Previous Medium-Term
Management Plan
2022 - 2024

**Improve financial
condition**

Medium-Term Management Plan
2025 - 2027

**Growth
investment**

2030 Objective

**Stable growth
on a global scale**

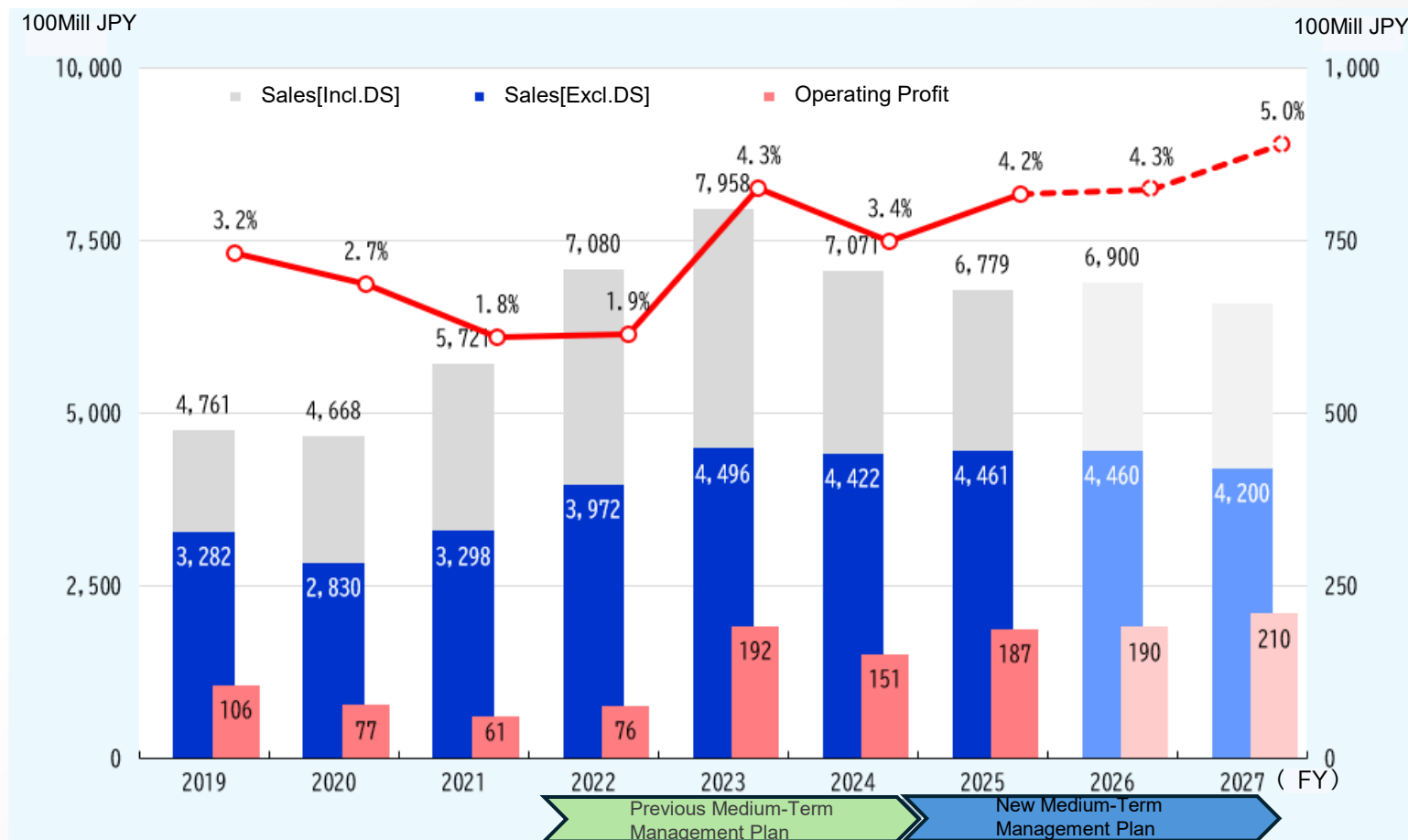
Initiatives	• Improve the return on capital • Reduce interest-bearing debt • Increase equity ratio	• Grow existing businesses • Launch new businesses • Strengthen the management base	• Generate positive results from growth strategies for existing businesses • Establish a new profitable business
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I.Targets and Results

Theme of New Medium-Term Management Plan

Improve profitability with a view to **attaining a PBR of 1 swiftly**

Indicators	ROE	Operating profit ratio
Targets	10% or higher	5.0% (FY2027)



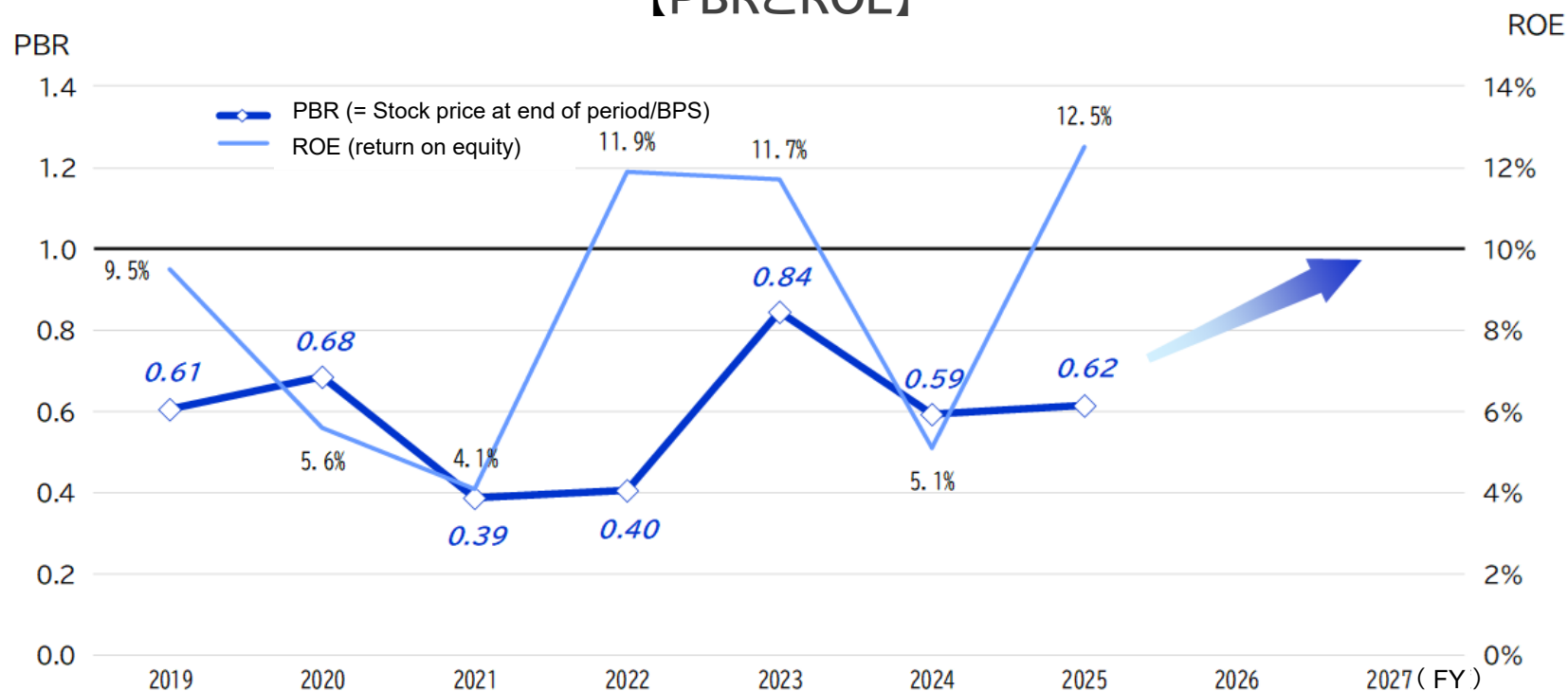
I.Targets and Results

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【PBRとROE】



Agenda

Targets and Results

Progress of Growth Strategy

(i) Evolution of the Body Parts Business

(ii) Expansion of the India Business

(iii) Venturing into New Businesses

II. Progress of Growth Strategy

Growth of existing businesses (products) / Launch of new businesses

Reposting

<Three strategies for expanding sales>

- Body parts business: Enhance development and capacity with a view to expanding sales
- Exhaust system parts business: Develop new systems geared to needs for electrification
- New businesses: Accelerate development for early launch

Close Up1

Close Up3

Growth of existing businesses (Regional)

- India business: Expand our presence in this growth market and strengthen the business foundations

Close Up2

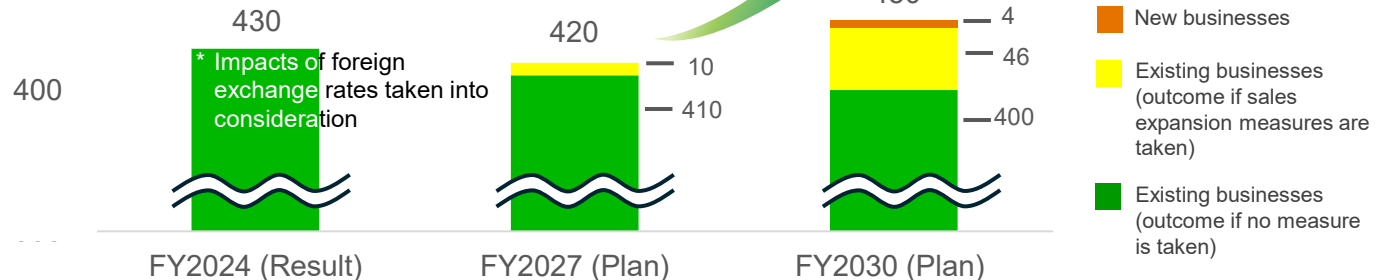
Strengthening the management base

- Improving earnings capacity
- Investment in human resources
- Carbon neutrality

Sales plan

* Excluding parts supplied by customers

500 (Bill JPY)

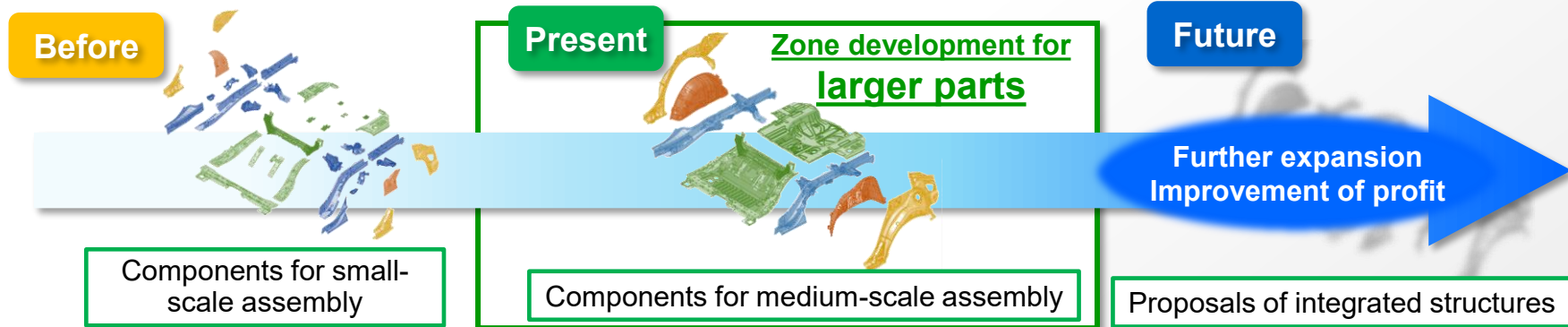


II. Progress of Growth Strategy —(i) Evolution of the Body Parts Business

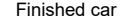
Close Up 1

Body parts business

Initiatives for larger parts



Development Process Reform

	Planning and concept	Development of concept Design	Evaluation Analysis	Drawing release	Consideration of manufacturing methods	Production		
						Small assembly 	Medium assembly 	Finished car 
Before	Automobile manufacturer					Futaba		Automobile manufacturer
Present	Automobile manufacturer	Futaba						Automobile manufacturer
Future		Futaba						Automobile manufacturer

From the production of good parts to the production of good vehicles

II. Progress of Growth Strategy —(i) Evolution of the Body Parts Business

Close Up 1

Body parts business

Before

Small assembly

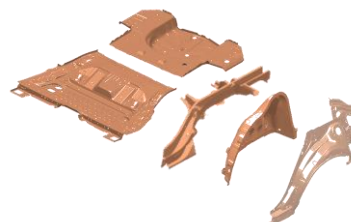


Initiatives for larger parts

- : Larger parts for which orders have been received
- : Larger parts for which orders were received in the past
- : Other ordered parts

Present

Larger parts



bZ4X



Crown Series



Land Cruiser 250/4Runner



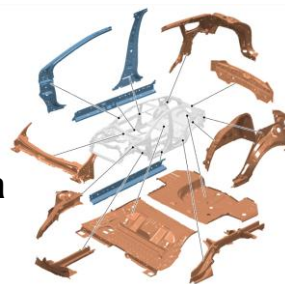
RAV4/ES, etc.



Expanded application

Large-scale orders received for key components

New-model cars
For the new plant in India



* To be assembled by the customer

Experience and trust that Futaba has developed as an exclusive supplier

II. Progress of Growth Strategy —(ii) Expansion of the India Business

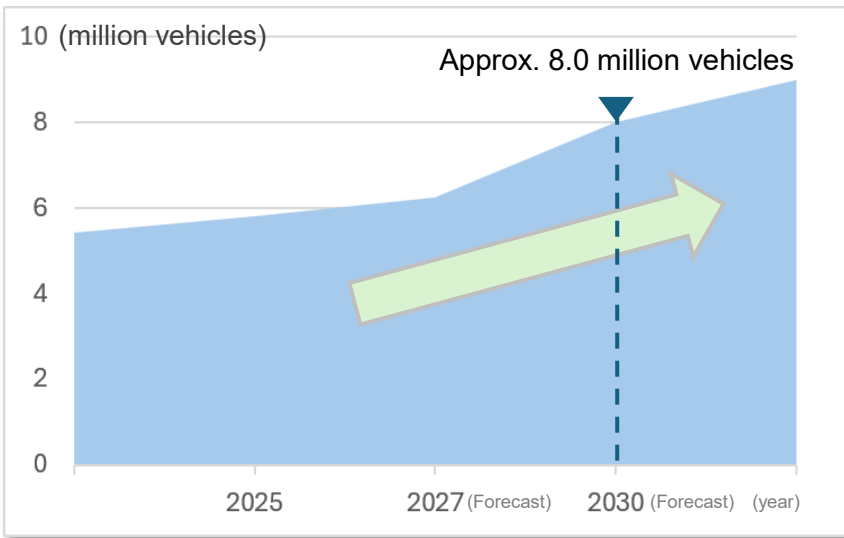
Close Up 2

India business

Indian market

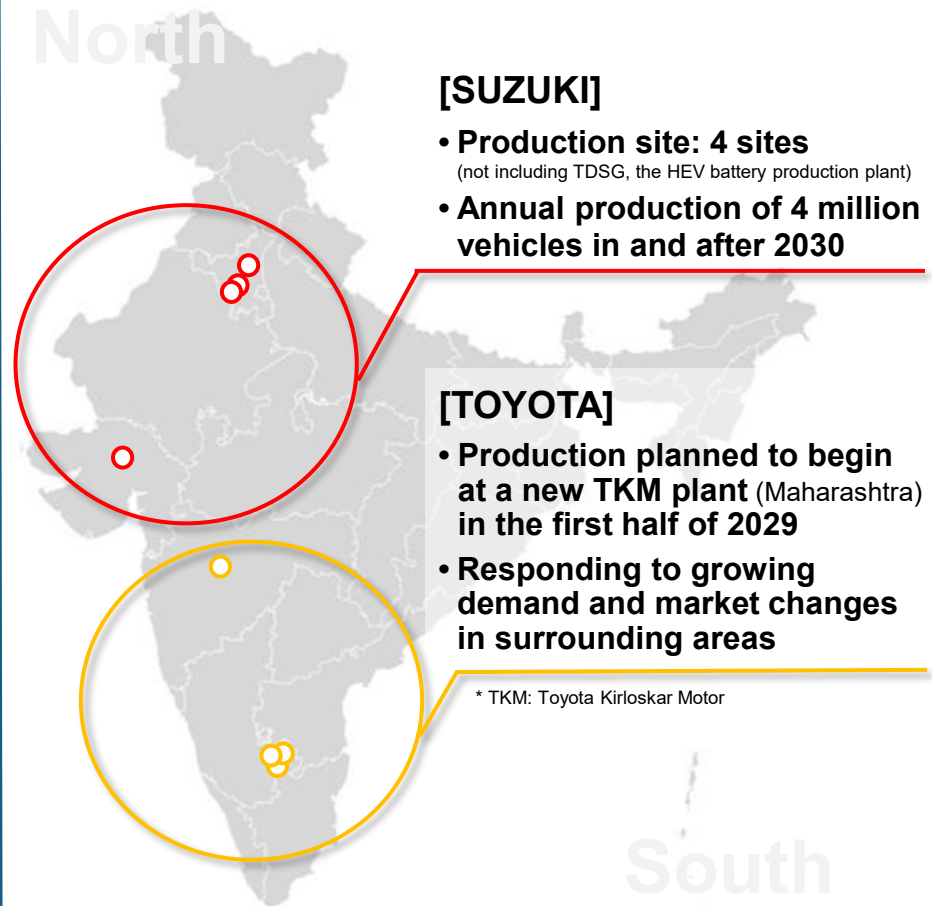
In India's automotive market, it is expected that the scale of production will expand significantly over the medium to long term due to rapid economic growth and progress in motorization.

Forecast annual automotive production in India (light vehicles)



Source: Forecast by Futaba based on data from MarkLines

Customer trends

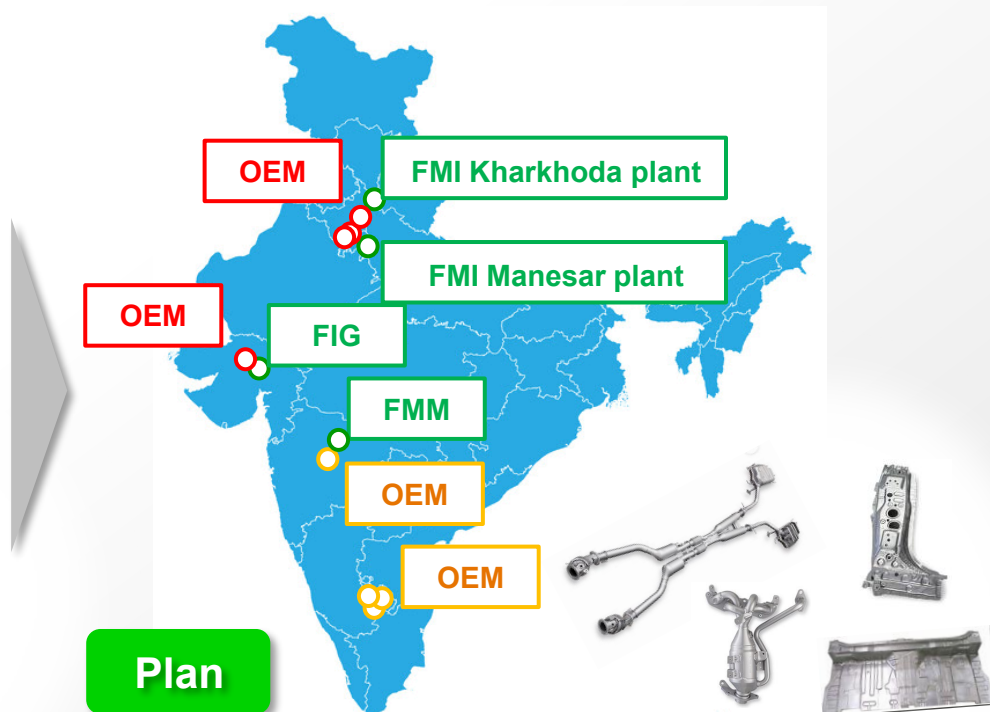
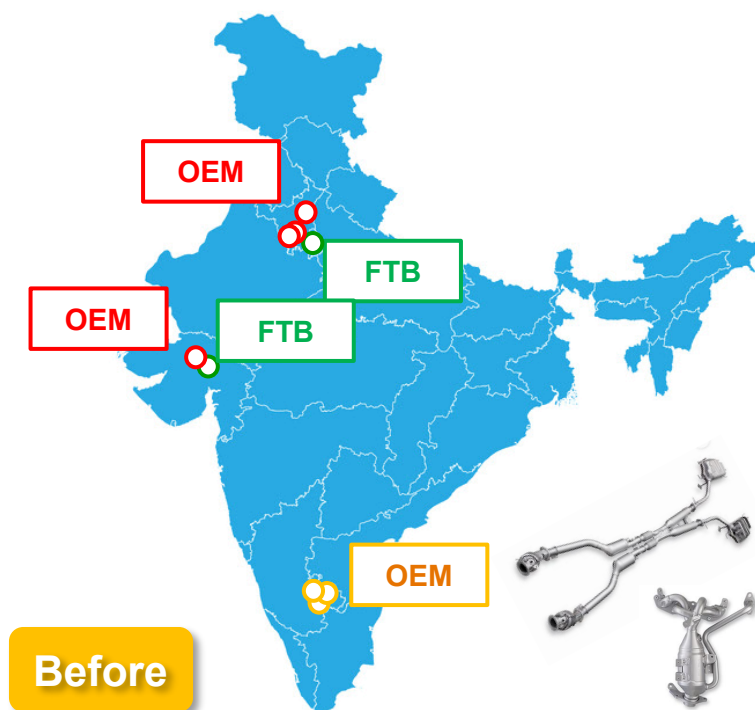


Position India as a region of focus and aim to grow together with customers

II. Progress of Growth Strategy —(ii) Expansion of the India Business

Close Up 2

India business



Progress in 2025 → 2026

- New base FMM to be established in west-central India (supplying parts to TKM)
- Large press introduced to launch the body parts business in India

II. Progress of Growth Strategy —(ii) Expansion of the India Business

Close Up 2

India business

News release dated May 20, 2026

New Plant Established in West-central India — Body Parts Business Launched for Toyota Kirloskar Motor —

■ Overview of the new plant

Location	Bidkin Industrial Area, Maharashtra, India
Construction start	October 2026 (planned)
Start of operation	First half of 2029 (planned)
Total floor area	Approx. 30,000 m ²
Number of employees	Approx. 300

* Total floor area and number of employees are as expected at the time of the start of operation.

■ Render of the new plant



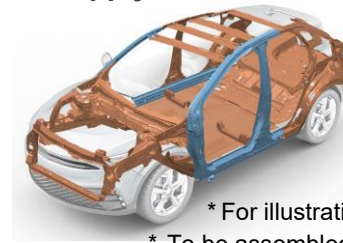
(Supplementary information) ■ Parts for which orders have been received

Body parts for which orders were received previously



* For illustrative purposes only

Body parts to supply to TKM



* For illustrative purposes only
* To be assembled by the customer

The large-scale orders received for body parts
are the culmination of our current zone development efforts

II. Progress of Growth Strategy —(ii) Expansion of the India Business

Close Up 2

India business

News release dated December 24, 2024

Notice Concerning Establishment of a New Plant in Kharkhoda, India

■ Overview of the new plant

Location	Kharkhoda, Haryana, India
Investment amount	Approx. 2.5 billion INR (Approx. 4.5 billion yen)
Construction start	April 2025 (planned)
Start of operation	March 2027 (planned) → First half of 2028
Total floor area	Approx. 10,000 m ²
Number of employees	Approx. 300

(Supplementary information)

■ Parts for which orders have been received

Exhaust system



* For illustrative purposes only

Exhaust manifold



* For illustrative purposes only

Supplying exhaust system parts for Maruti Suzuki India

(Supplementary information)

■ Render of the new plant



II. Progress of Growth Strategy —(ii) Expansion of the India Business

Close Up 2

India business

Initiatives for achieving continued growth

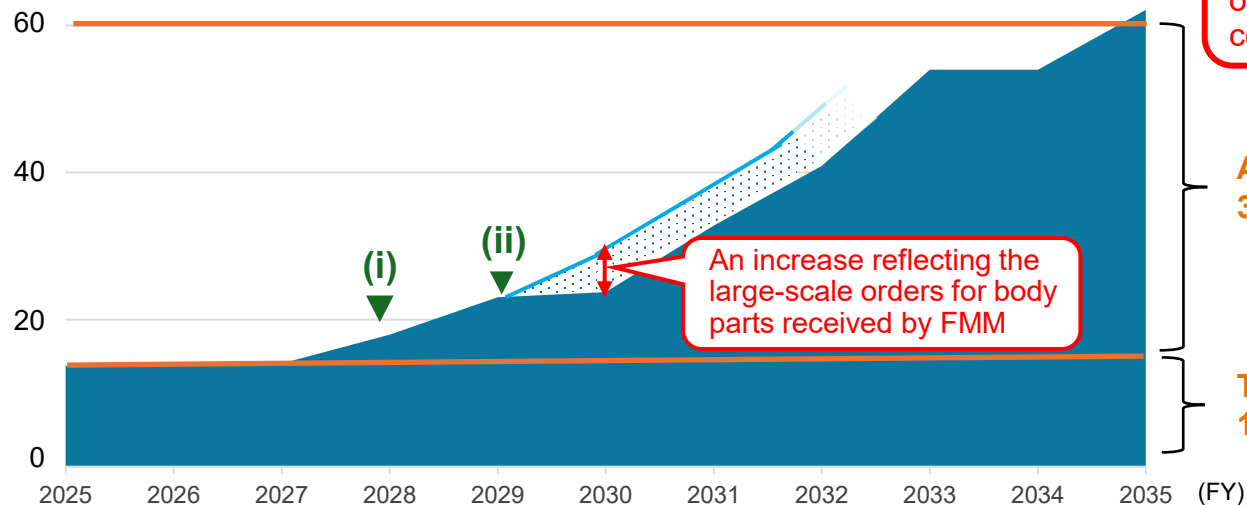
- Receive more orders moving toward customers increasing production due to the expansion of the market
- Make efficient investments (capture growth opportunities at optimal times)
- Hire and train local personnel

Sales target

* Excluding parts supplied by customers

(i) Start of operation of FMI Kharkhoda plant
(ii) Start of operation of FMM

(Bill JPY)



Consider additional investments to seize opportunities for continued growth

Additional investment:
30 billion yen

Total investment:
10 billion yen

II. Progress of Growth Strategy —(iii) Venturing into New Businesses

History

Social issues

1945—

Lack of daily necessities in the aftermath of the war

1960—

Pollution problems caused by motorization

1980—

Resource and energy conservation activities

2000—

Fuel-efficiency competition driven by hybrid vehicles

2010—

Aggravation of climate change and food issues

2020—

Acceleration of actions to establish a decarbonized society and environmental regulations

Solutions using products and technologies

1945:

Fish netting machines



1947:

Pipe-fabricated reception furniture sets



1959:

Entry into the muffler business



1989:

Development and production of stainless-steel exhaust manifolds



2001:

Development and production of a center pillar made by processing 980 MPa cold ultra-high tensile strength materials



2015:

Development and production of a hot-stamped front pillar



2022:

Production of a center floor pan sub-assembly



2023:

Development and production of a front pillar made by processing 1470 MPa cold ultra-high tensile strength materials



Net sales
(Bill JPY)

800

600

400

200

0

1970

1980

1990

2000

2010

2020

Throughout its more than 80 years of history, Futaba has been growing by transforming its technological capabilities while addressing social issues in each era as a group that takes on challenges and continues to grow.

II. Progress of Growth Strategy

—(iii) Venturing into New Businesses

List of New Businesses

Agricultural business (agleaf)

agleaf CO₂
system



Energy circulation
systems

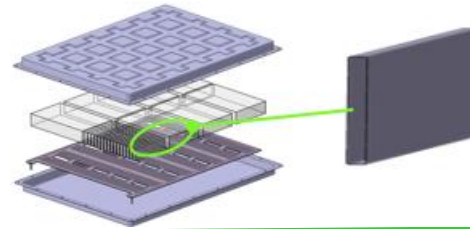


Laser weeding
robots



Battery products

Battery cell case
Battery cooling plate

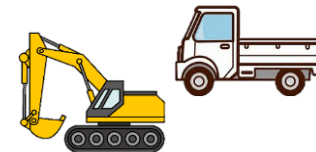


Other businesses

Ultra-small solid oxide
fuel cells (SOFCs)]



Onboard CO₂
collection systems



II. Progress of Growth Strategy —(iii) Venturing into New Businesses

Close Up 3

Battery products

New products developed leveraging core technologies

Exhaust heat recovery devices



Thermal
management

Laser welding

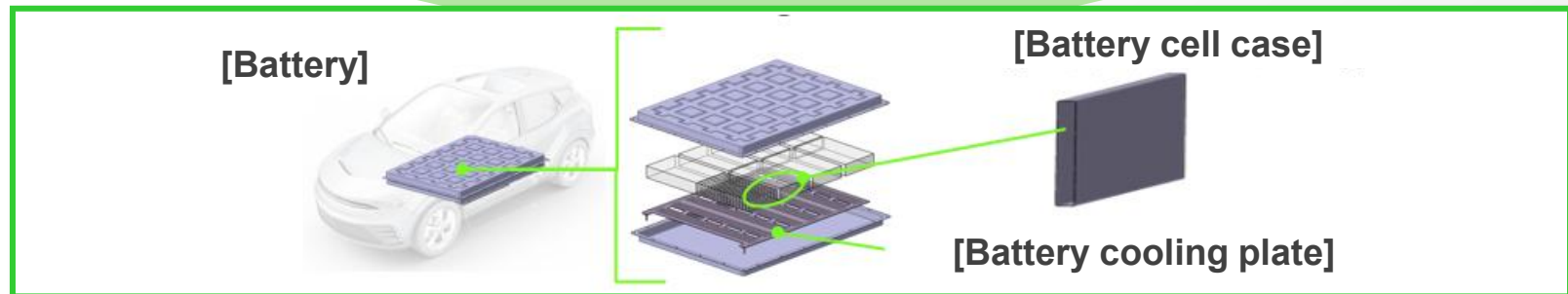


Laser

Pressing



Molding



The alignment of Futaba's core technologies with the expansion of the OEM supply chain and the need to improve batteries as a result of the widespread BEV conversion.

Progress in 2025 → 2026

- Orders for prototypes have been received, and progress has been made up to the evaluation and analysis phase.
- Collaboration with Nature Architects, the joint developer, has been strengthened (lateral cooler).
- Expansion of initiatives to propose floor modules through integration with the automotive parts business (body/exhaust system)



Futaba Industrial Co., Ltd.

<https://www.futabasangyo.com/>

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